



Collaborative AI

Vallai provides shared workspaces to allow secure & collaborative AI within and between organizations.



PROBLEM FOR COMPANIES : FIND A NEUTRAL SPACE TO SECURELY SHARE AND MANIPULATE DATA

As organizations increasingly **depend on data to support and automate** decisions, they are realizing that **collaboration** can help them **go further and faster**.

BUT MANY CHALLENGES TO OVERCOME...

- ❌ Complex compliance for sensitive data exchanges
- ❌ Long and expensive effort to setup a data access pipeline with your partners
- ❌ Probability of leaks and misuse when you work across teams and partners
- ❌ Loss of data ownership and no clear collaboration workflow

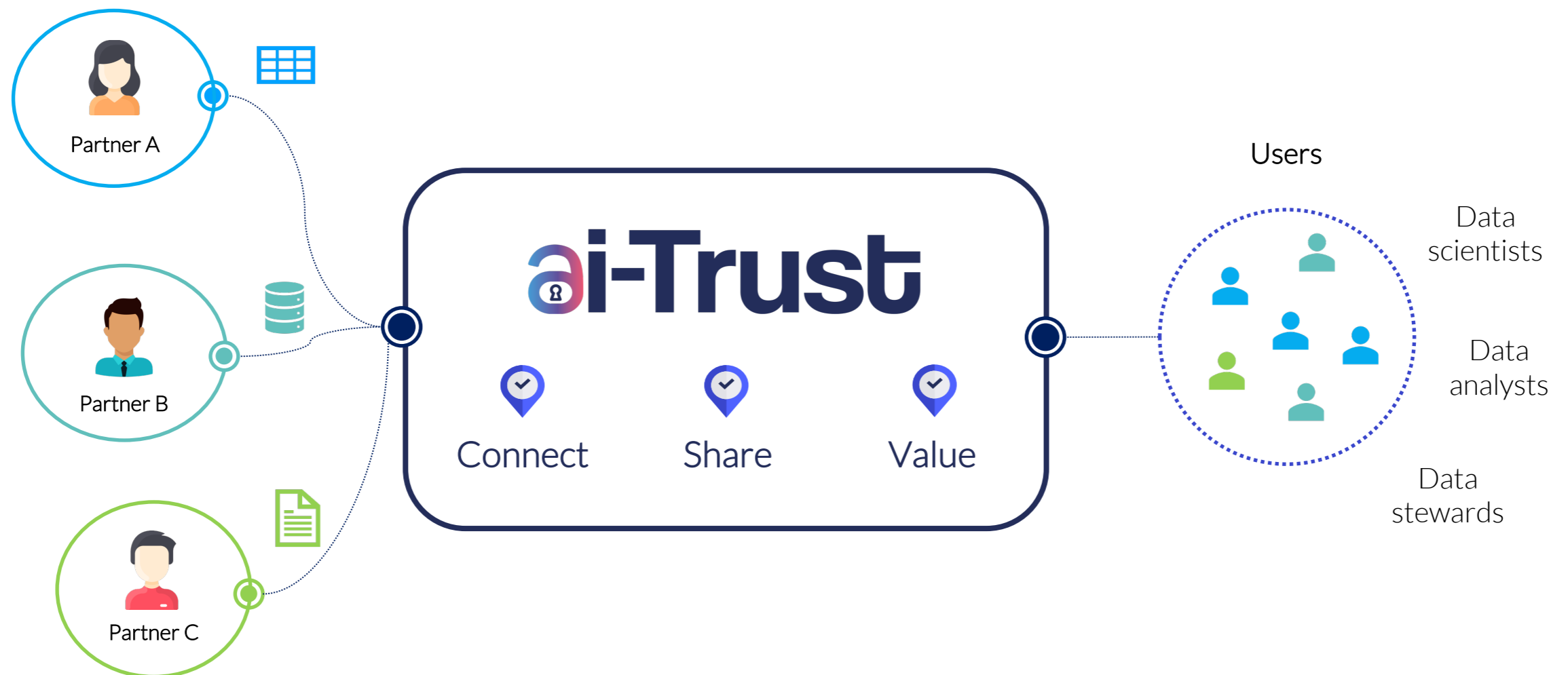




OUR SOLUTION ENABLES AI COLLABORATION WITH PARTNERS WITHOUT COMPROMISING TRUST

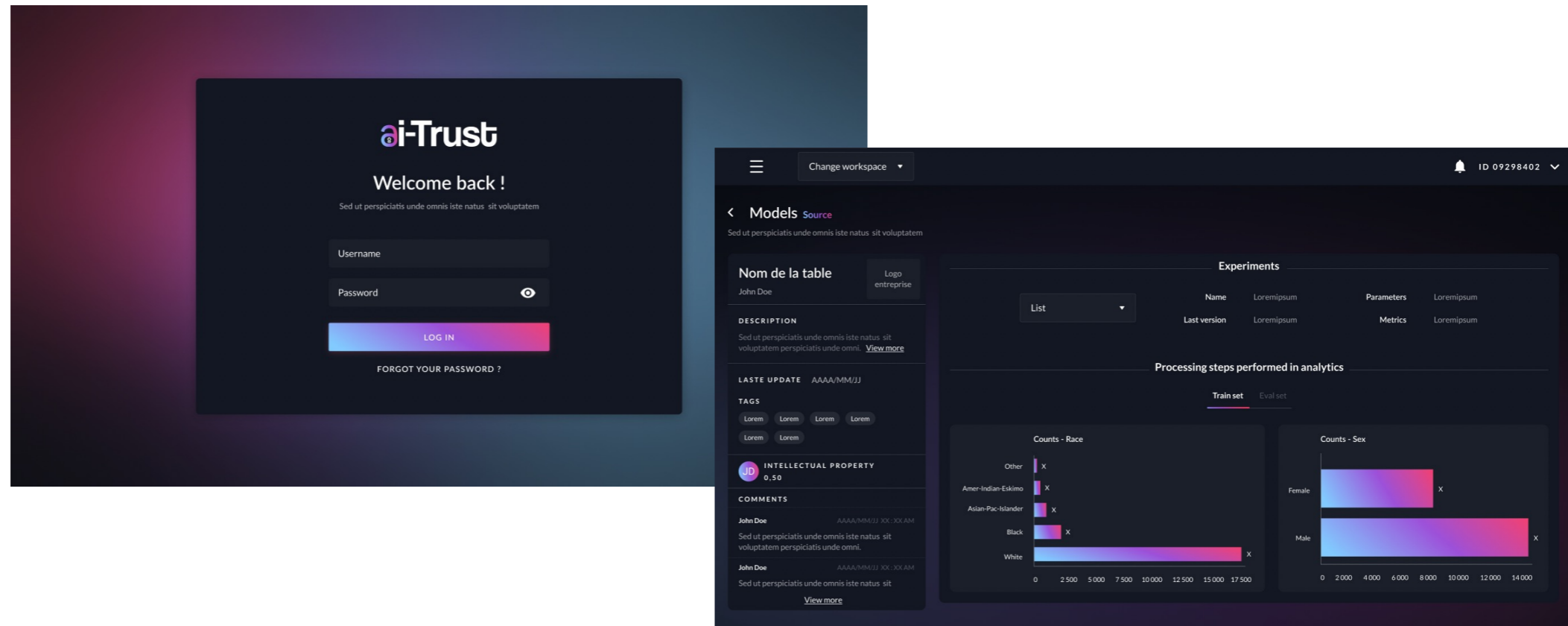
Collect any type of data from partners of your ecosystem...

... and value data together !





ACCESS SECURE COLLABORATIVE WORKSPACES TO EXPLORE AND ANALYZE DATA IN REAL-TIME



Find & connect with data partners



Ingest, prepare & transform data



Respect privacy with synthetic data or anonymization



Manage agreement, access, roles & IP



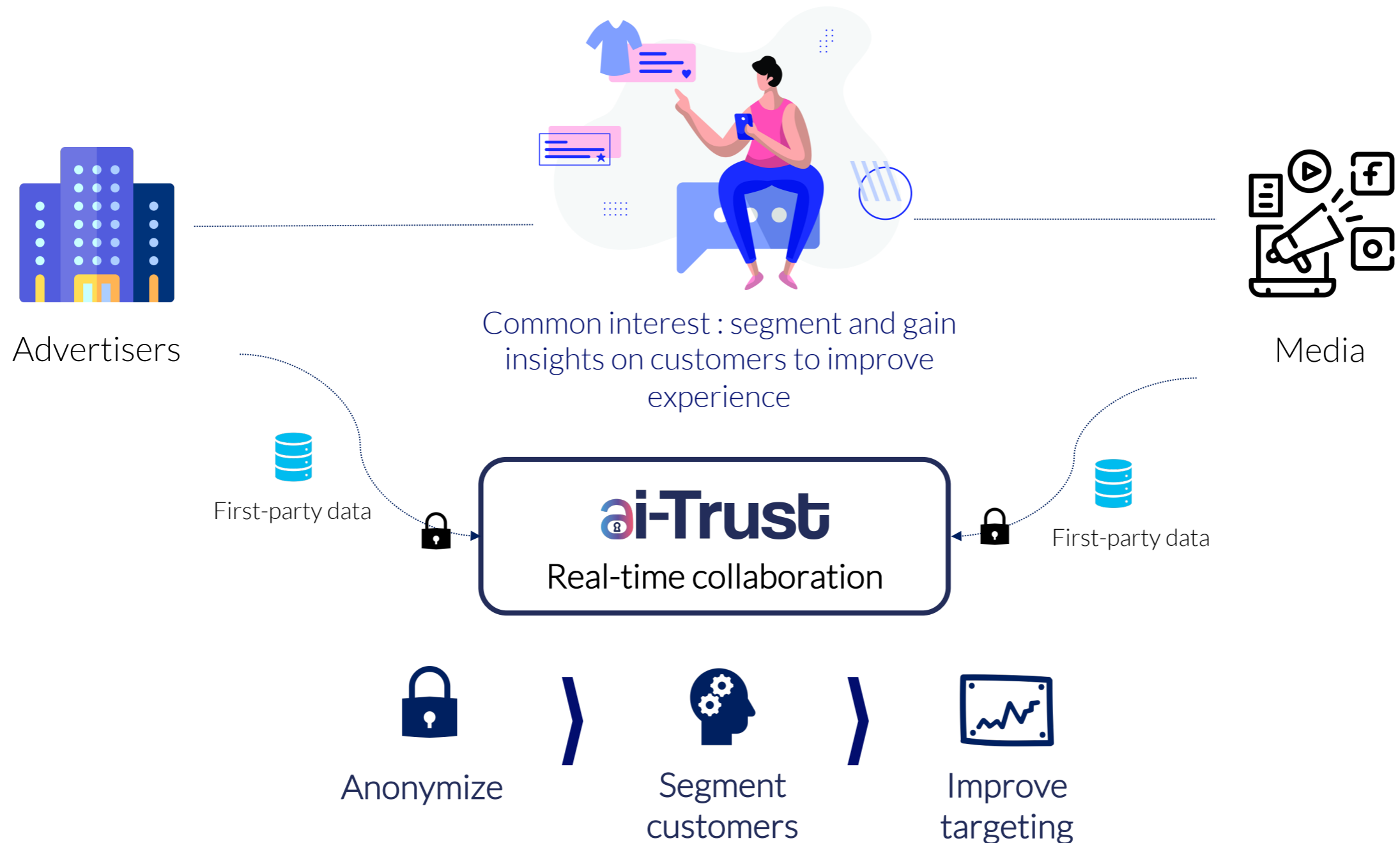
Collaborative Machine Learning, query & viz



Govern, trace and reuse assets through registry



USE CASE #1 : WITH A SECURE DATA ROOM, ADVERTISERS CAN UNDERSTAND CUSTOMERS





A SAAS MULTI-CLOUD PLATFORM BASED ON WORKSPACE LICENCE AND USERS

FREE

Open access

- Anonymization as a service
- Synthetic data

BUSINESS

€ 5 000 ^{*} /month

- Customized data flow
- Advanced analytics
- Dashboard & viz
- Real-time Machine Learning
- 10 users max.

ENTERPRISE

Send a request ^{*}

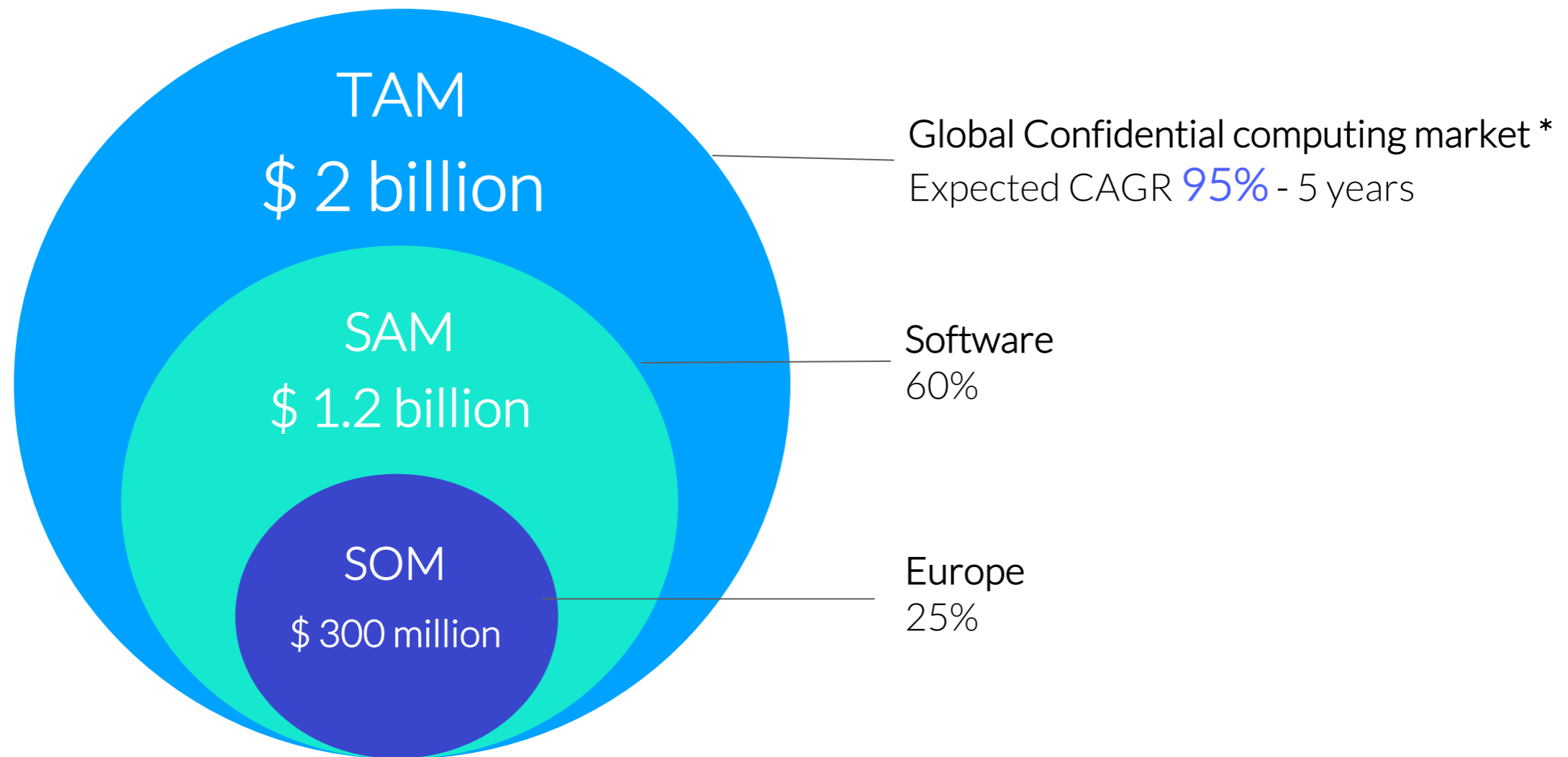
- Customized sizing and services
- Influence on roadmap

^{*} Add € 20 000 of setup fees to each subscription



MARKET SIZE

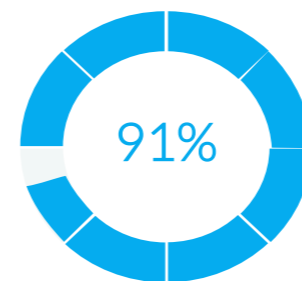
CONFIDENTIAL COMPUTING





TRACTION : A STRONG INTEREST FOR OUR BETA VERSION THAT JUST RELEASED !

+ 50 interviews



Encountered a problematic of **data sharing**

~ 20 demos



500K€ opport.

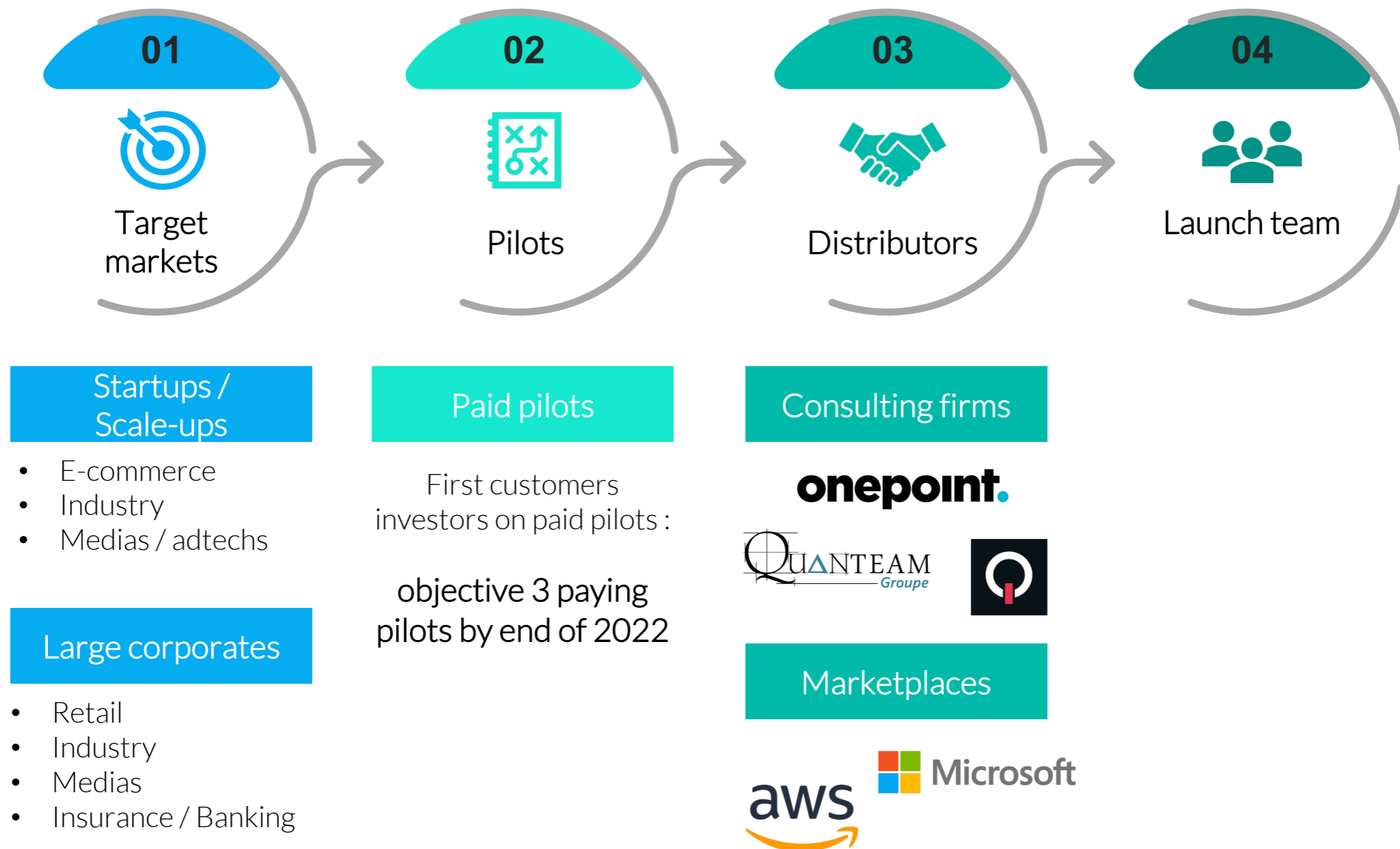


130 K€ pre-setup revenues





GO-TO-MARKET START WITH PAID PILOTS





COMPETITION

UNIQUE LEGAL & SECURE FRAMEWORK

4M€ Seed

5M\$ Seed

30M\$ Series B
LG Technology
Ventures

Criteria	 cleypop	 Bitfount	 EDER LABS	 Duality	 ai-Trust
Data & ML assets registry	+	/	+	/	+
AI models serving & exposition	+	+	+	+	+
Synthetic data	-	-	-	+	+
Collaborative Machine Learning in real-time	/	/	+	+	+
Secure traceability & IP	/	/	/	/	+
Sovereignty	+	-	-	-	+



A SKILLED TEAM CARRYING THIS AMBITIOUS VISION



CHARLOTTE LEDOUX

Business & strategy

- 7+ years in Top consulting firms
- Advisor on data governance & strategy



FAHIM MAKTOU

Data & Machine Learning

- Smart classifier for emails
- Built real-time management platform for largest wind farm



FOUAD TALAOUIT-MOCKLI

Product design & architecture

- 22+ years of experience in IT
- Supported 5 startups in scale-up phases



OMAR HAYAK

Software engineering

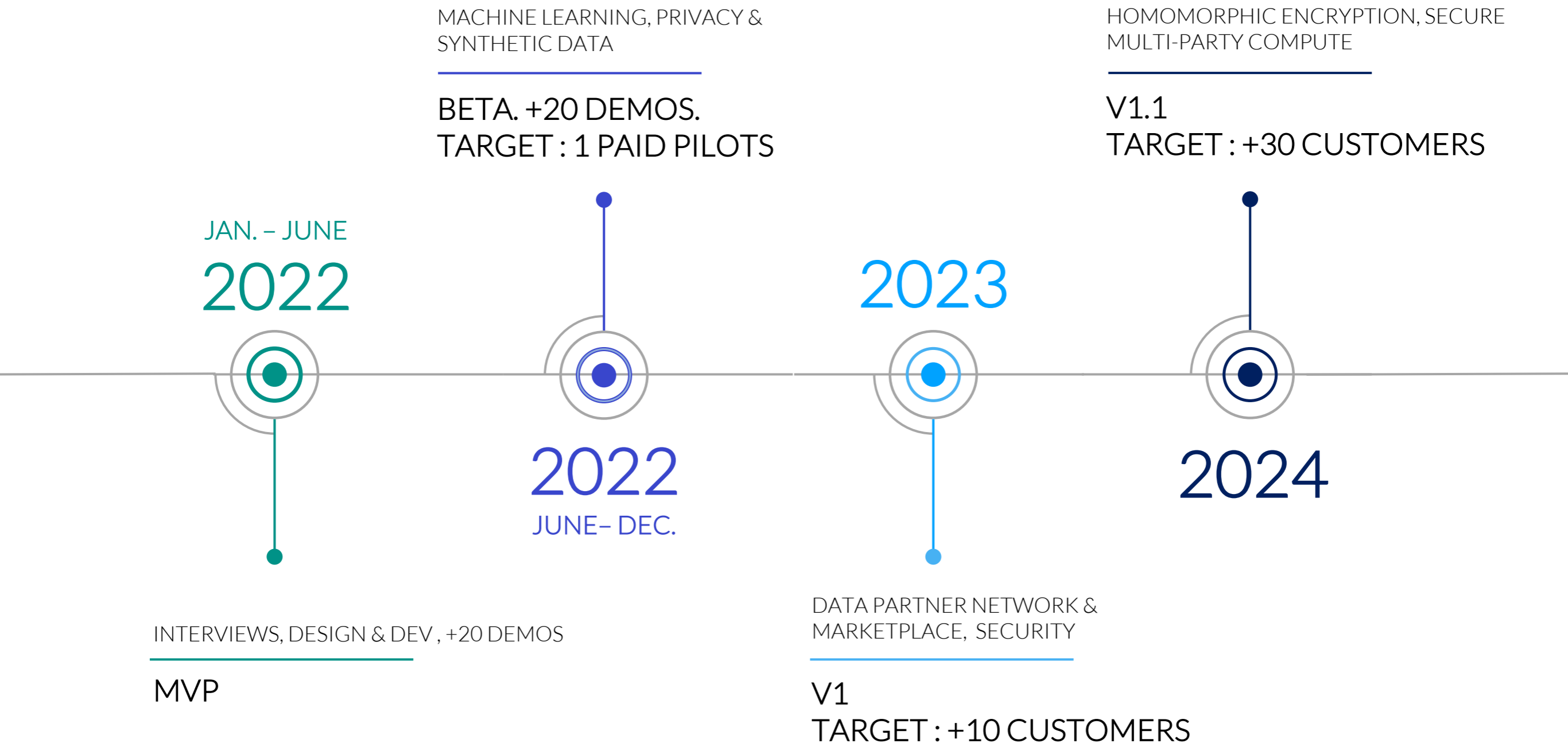
- Lead software developer
- Mentor open source projects





ROADMAP

BECOMING THE COLLABORATIVE AI LEADER





SUMMARY & KEY POINTS



+30 years of experience from 4 co-founders, experts in Data & AI

Top consulting firms, startups & product design experience



Secure technologies embedded in a data sharing & collaborative platform

Access to dedicated workspaces with your partners, respecting privacy and traceability of assets



A promising B2B artificial intelligence software market of \$54 billion by 2026

Strong segment with a five-year CAGR of 95%



130K€ pre-setup revenues with partners & leads validating needs

Current ideation workshops with Intermarché, AXA, Nestlé and Michelin



An algorithm alone is not a valuable product.



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